

KITCHEN & BATH

CUSTOMERS FIRST, BY DESIGN

Since 1958, Kitchen & Bath Mart has been a one-stop-shop for kitchen and bathroom remodeling projects on the North Shore and beyond.

WORDS BY ANN MARIE SCHEIDLER / PHOTOGRAPHY PROVIDED BY KITCHEN & BATH MART

Home projects can be enjoyable. “It’s true,” says Joe Dhamer, vice president of Kitchen & Bath Mart, a company his father Robert founded in 1958 that he now runs with his brother Dennis. “You can remodel a kitchen or bath in your home and actually enjoy the process. It’s always important to us to make the experience as pleasant as possible. It doesn’t have to be overwhelming.”

Kitchen & Bath Mart can walk you through the steps of remodeling a space in your home from start to finish. No matter the size or scope of your project, Kitchen & Bath Mart has the resources and expertise to enhance your home’s most frequently used spaces.

“I encourage all clients thinking about a remodel to start by visiting one of our showrooms,” Dhamer says. “They can get a sense for what is possible, the scope of the work we do, and the type of materials we work with. I like to tell clients that we offer all levels of products,” adds Dhamer. “We have good, better, and best.”

Each of Kitchen & Bath Mart’s two showrooms—located in Niles and Palatine—is complete with kitchen and bath displays. You also have the option of meeting at one of their partner’s showrooms in the Merchandise Mart, like Wood-Mode Fine Custom Cabinetry, one of the oldest and most prestigious cabinet makers in the industry.

After an initial consultation with one of Kitchen & Bath Mart’s remodeling

professionals, a site visit is made to take measurements and offer suggestions for further design and functional possibilities. Once a design is agreed upon, the work can begin.

Throughout the consultation and design process, the Kitchen & Bath Mart team selects the perfect cabinets, surfaces, fixtures, hardware, and finishing touches for your newly transformed space. They work with some of the finest products in the kitchen and bath industries—unparalleled in quality, taste, and durability.

“It’s been nice to see people choosing something other than a white kitchen,” Dhamer says of what’s trending today. “Some clients are deciding to have more textured woods in their kitchen spaces, such as walnut and white oak. We still have a lot of painted cabinets being installed, but it does seem like people are looking for more warmth with the use of these different kinds of wood.”

One of the things Kitchen & Bath Mart prides itself on is their customer service after the sale.

“We do our best to continue relationships with our clients long after a project is complete,” he says. “We have a number of repeat clients or clients who hire us to make a space more accessible based on their current needs.”

While Dhamer never promises that a home remodeling project will go perfectly, he does stand behind his word that Kitchen & Bath Mart will strive to make the end result beyond acceptable and work to make it as stress-free as possible. Kitchen & Bath Mart also welcomes clients working with other designers/contractors who simply want to purchase quality products.

“It’s all about setting expectations and being there to take a client’s call,” Dhamer says. “That’s key.”

To learn more about Kitchen & Bath Mart, visit kitchenandbathmart.net.

